

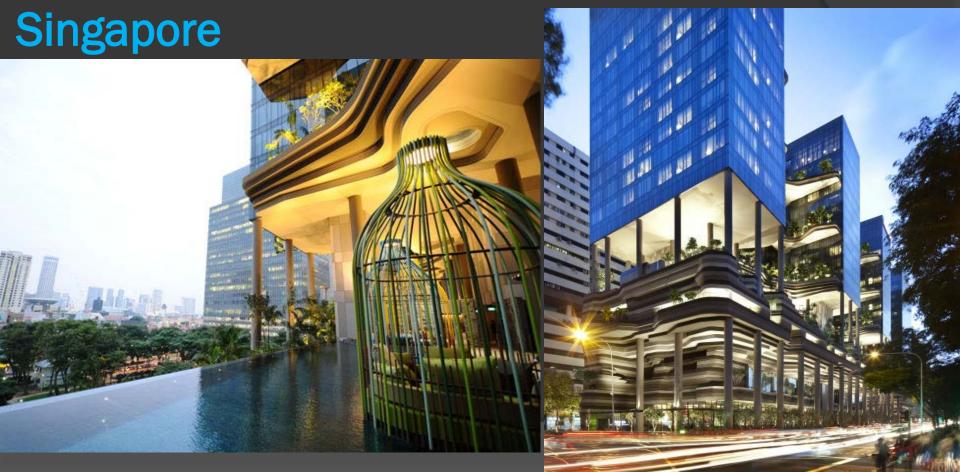
# FROM OPULENT TO SLEEK: CONTEMPORARY ARCHITECTURE AND THE LUXURY TRAVEL EXPERIENCE

Eduardo de la Fuente Luxperience 2014 Presentation

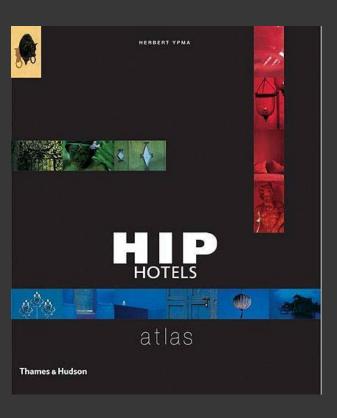
### Old or 'opulent' luxury: Waldorf Astoria, NYC

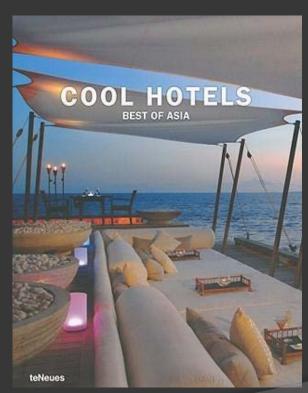


New or 'Sleek' Luxury: Parkroyal on Pickering,



### New arbiters of 'good taste' in luxury travel







### **Evolution of luxury brands: Rolls Royce**





### Differences between 'old' and 'new' luxury

- Handcrafted by an artisan versus well-designed and offering precision assembly.
- Precious natural materials (e.g., marble, gold or polished wood) versus high-tech and machine produced materials (e.g., polished concrete, stainless steel and high-grade laminex).
- Things that are timeless and reflect wealth/aristocratic values versus things that are modern, 'hip', not overtly ostentatious.

 NB: Luxury is still about a high degree of 'exclusivity'; and has to have the connotation of 'quality'.

## My own research based on 2014 List of Exhibitors...

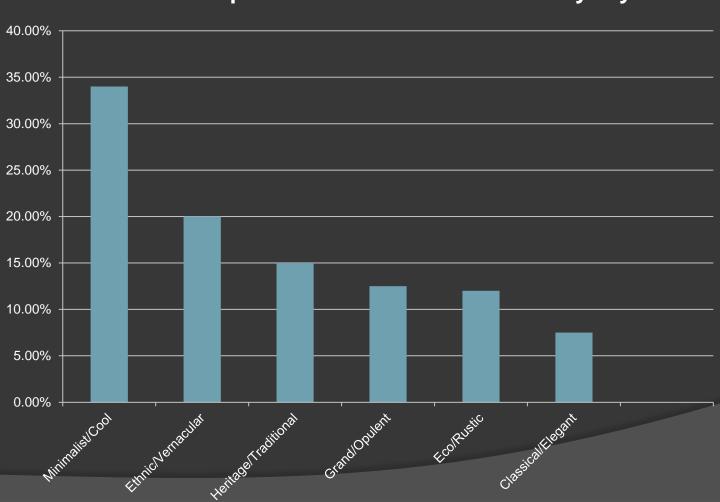


NB: Sample based on individual properties. Coded via website images.

### Contemporary hotels and resorts were coded into these styles:

- Minimalist/Cool
- Eco/Rustic
- Ethnic/Vernacular
- Classical/Elegant
- Heritage/Traditional
- Grand/Opulent

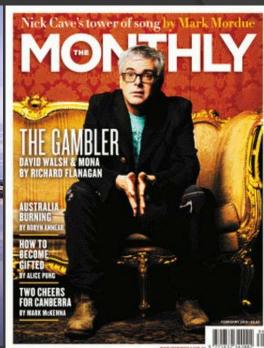
### **Luxperience Hotels and Resorts by Style**





### MONA: The future of experience-based luxury?





 A multi-faceted brand that includes art, interesting architecture, bespoke accommodation, scenery, gourmet food and wine/beer, and festivals/performances – all driven by one man's passion and vision.



- Conclusion: Luxury accommodation is of necessity exclusive; but good architecture can be enjoyed by everyone that has the time and interest to experience it.
- Question: In the era of the 'experience economy' (Pine and Gilmore) are there multiple ways of having a 'luxperience' (e.g., the person staying in the luxury hotel, the person drinking cocktails in its funky bar or the person who enters the foyer in order to simply experience its architecture)?