DIRECTIONS IN MANAGEMENT ACCOUNTING RESEARCH: AN ANALYSIS OF CONTEMPORARY ISSUES AND THEMES

Jason Harris School of Business James Cook University PO Box 6811 Cairns, Qld 4870 Australia

and

Dr Chris Durden*
Associate Professor
School of Business
James Cook University
PO Box 6811
Cairns, Qld 4870
Australia

Phone: +61-7-40421015 chris.durden@jcu.edu.au corresponding author*

Abstract

This paper reviews some of the most recent published literature in the field of management accounting. 116 articles were examined on management accounting taken from three leading journals in order to analyse key issues and themes in contemporary management accounting research. The articles were published between 2008 and 2010. This paper contributes to the literature in several ways. First, it provides a focused analysis of research published in recent years, allowing researchers to gain a better understanding of the direction of the contemporary management accounting research. Second, it highlights the emergence of intellectual resource management as a major area of management accounting research. Finally, it highlights key emerging research themes including trust, leadership, and organisational justice.

INTRODUCTION

The field of management accounting research is dynamic and constantly evolving. Therefore it is beneficial to step back at times and observe the key themes and patterns that are emerging. This paper seeks to do that. The aim is to provide a review of some of the recent literature in the field of management accounting. In order to do this, we examined 116 articles on management accounting taken from three leading journals in order to analyse key issues and themes in contemporary management accounting research. The articles were published between 2008 and 2010 and appeared in *Management Accounting Research (MAR)*, the *Journal of Management Accounting Research (JMAR)*, and *Accounting, Organizations and Society (AOS)*. While previous studies have reviewed the management accounting literature (Hesford et al., 2007; Berry et al., 2009; Lindquist and Smith, 2009), this paper covers a more concentrated time span and therefore better represents contemporary thinking in the management accounting field.

This paper contributes to the literature in several ways. First, it provides a focused analysis of management accounting research published in recent years, allowing researchers to gain a better understanding of the direction of the contemporary management accounting research. Second, it highlights the emergence of intellectual resource management as a major area of management accounting research. Finally, it highlights key emerging research themes in the literature including trust, leadership, and organisational justice.

The remainder of this paper is structured as follows. In the following section, the method of the review is set out and a taxonomy presented. Next, the findings of the review are presented. In the discussion and analysis section, analysis of macro trends is followed by general analysis. The final section summarises the paper and outlines limitations and suggestions for future research.

METHOD

This paper reviews 116 articles on management accounting published between 2008 and 2010 and taken from three leading journals: *Management Accounting Research (MAR)*, the *Journal of Management Accounting Research (JMAR)*, and *Accounting, Organizations and Society (AOS)*.

This review of recent literature was an iterative process in which the taxonomy of research themes and issues was developed and refined throughout the review and writing process. Papers were first classified as either management accounting or not management accounting. Where uncertainty existed in this regard, another management accounting academic was consulted for input. Editorials, forewords, tributes, notes, and comments were not included except when they were considered to contain substantive research material. As papers were reviewed, they were then placed into loose and emerging classifications. Throughout the review process the classifications were refined and adapted as new areas and insights emerged. Previous literature review papers were also consulted throughout the process in order to provide additional insights.

A draft research taxonomy was then developed and papers were classified within that structure. Where a paper addressed several major themes, a judgement was made and the paper was included under the heading of the most prominent theme. Papers were not included in

¹ All articles classified as management accounting in the three listed journals between 2008 and 2010 have been included except for those articles in 2010 which had not been published before the paper was submitted to the AFANNZ conference.

more than one category. Where there was uncertainty on the classification of a paper, the paper was classified in consultation with another management accounting academic. After final adjustments, the taxonomy of contemporary research themes and issues that emerged from this process is presented below.

1) MANAGEMENT CONTROL

- a) Budgeting
- b) Organisational control
 - Corporate governance
 - International control
 - Interorganisational control
 - Intraorganisational control
 - Transfer pricing
- c) Performance measurement and evaluation
 - Benchmarking
 - Consequences for organisational behaviour and performance
 - Incentive systems
 - Performance measurement systems

2) COST ACCOUNTING

- a) Activity-Based Costing
- b) Interorganisational cost management
- 3) INTELLECTUAL RESOURCE MANAGEMENT
 - a) Accounting information systems
 - b) Knowledge management
 - c) Management information presentation
 - d) Organisational learning
- 4) OTHER
 - a) Literature review/analysis
 - b) Research methods/methodologies
 - c) Risk management
 - d) Strategic management accounting
 - e) Sustainability and environmental management

The order of subheadings in the taxonomy has no significance as these are presented in alphabetical order. Hence the ordering does not imply the level of prominence within the literature reviewed. In terms of the classifications adopted under organisational control, interorganisational control addresses the relationship between two cooperating firms while Intraorganisational control deals with relationships within a single firm. International control addresses either interorganisational or Intraorganisational control with a focus on handling cultural or national differences between firms or divisions. The performance measurement and evaluation systems classification includes the general concept of management control systems. In relation to interorganisational cost management and interorganisational control it is recognised that there is significant conceptual crossover between these two areas.

FINDINGS

This section outlines the classification of papers examined resulting from the process described above. The classification is set out below under four major categories: 'management control', 'cost accounting', 'intellectual resource management', and 'other'.

Management control

Major themes identified under this heading are budgeting, organisational control, and performance management and evaluation.

Budgeting is a traditional management accounting topic and is addressed by Brown et al. (2009), Frow et al. (2010), King et al. (2010), Libby and Lindsay (2010), Schatzberg and Stevens (2008), and Sprinkle et al. (2008).

Organisational control addresses issues of corporate governance (Baxter and Chua, 2008; Gulamhussen and Guerreiro, 2009; and Hughes, 2009), international control (Busco et al., 2008; Chanegrih, 2008; Hyvönen et al., 2008; Jansen et al., 2009; Li and Tang, 2009; Masquefa, 2008; and Moilanen, 2008), interorganisational control (Boland et al., 2008; Caglio and Ditillo, 2008; Cäker, 2008; Dekker, 2008; Free, 2008; Gosman and Kohlbeck, 2009; Langfield-Smith, 2008; Vosselman and van der Meer-Kooistra, 2009; and Vélez et al., 2008), intraorganisational control (Giraud et al., 2008; Jørgensen and Messner, 2009; Rowe et al., 2008; and van der Meer-Kooistra and Scapens, 2008), and transfer pricing (Chang et al., 2008; Cools et al., 2008; Cools and Slagmulder, 2009; Fjell and Foros, 2008; and Rossing and Rohde, 2010).

Performance measurement and evaluation encompasses benchmarking (Deville, 2009), consequences for organisational behaviour and performance (Chung et al, 2009; Church et al., 2008; Demski et al., 2008; Dossi and Patelli, 2008; Hall, 2008; Hansen, 2010; Hartmann and Slapničar, 2009; Mensah et al., 2009; Román, 2009; and Schueler and Krotter, 2008), incentive systems (Budde, 2009; Dikolli et al., 2009; Homburg and Stebel, 2009; Pfeiffer and Velthuis, 2009; Upton, 2009; Zamora, 2008), and performance measurement systems (Abernethy et al., 2010; Broadbent and Laughlin, 2009; Burney et al., 2009; Cardinaels and van Veen-Dirks, 2010; Davila et al., 2009; Demski et al., 2009; Ferreira and Otley, 2009; Kennedy and Widener, 2008; Lillis and van Veen-Dirks, 2008; Malmi and Brown, 2008; Mundy, 2010; Sandelin, 2008; van Veen-Dirks, 2010; Wiersma, 2008; Wiersma, 2009; and Wouters and Wilderom, 2008).

Cost accounting

The major classifications under cost accounting are Activity-Based Costing and interorganisational cost management.

Under Activity-Based Costing (ABC), Hoozée and Bruggeman (2010) address leadership style and user participation in the design of an ABC system while Kallunki and Silvola (2008) address the way in which the life cycle stage of an organisation may affect the decision to implement an ABC system. Banker et al. (2008) focuses on attempts to measure the benefit to the firm when adopting ABC. Englund and Gerdin (2008) provide a counterpoint to mainstream cost accounting research pointing out the growing criticism of the mainstream ABC research for "neglecting issues of power and politics and for viewing ABC implementations as something inherently positive" (p.154). In order to remedy this, they call on mainstream ABC researchers to draw on the insights of the politically oriented literature.

Agndal and Nilsson (2009), Agndal and Nilsson (2010), Rothenberg (2009), Van den Abbeele et al. (2009) contribute to the research on interorganisational cost management.

Intellectual resource management

The contemporary literature reveals the emergence of what this paper calls "intellectual resource management" (IRM) as a significant area of management accounting research. IRM, as set out in Table 2, is a broad heading intended to cover such areas as accounting information systems, knowledge management, management information presentation, and organisational learning.

Four key areas of IRM research have been identified. Accounting information systems is addressed by Chapman and Kihn (2009), Cobb (2009), Eldenburg et al. (2010), Hall (2010), Lamminmaki (2008), and Ozbilgin and Penno (2008). Knowledge management is addressed by Alcouffe et al. (2008), Berland and Chiapello (2009), and van Helden et al. (2010). Management information presentation is addressed by Cardinaels (2008) and Mouritsen et al. (2009) and finally, organisational learning is addressed by Batac and Carassus (2009).

Other

There are five classifications under this heading: literature review/analysis, research methods/methodologies, risk management, strategic management accounting, and sustainability and environmental management. First, Lindquist and Smith (2009) provide the literature review and analysis which was cited earlier in this paper.

The body of literature discussing research methods and methodologies is significant and demonstrates a maturing and self-analysing discipline (Ahrens, 2008; Birnberg, 2009; Coad and Herbert, 2009; Gerdin and Greve, 2008; Hopwood, 2008; Johansson and Siverbo, 2009; Kakkuri-Knuuttila et al., 2008a; Kakkuri-Knuuttila et al., 2008b; Lukka, 2010; Lukka and Modell, 2010; Malmi, 2010; Merchant, 2010; Modell, 2009; Modell, 2010; Vaivio and Sirén, 2010; and Vollmer, 2009). Risk management is considered by Mikes (2009), Wahlström (2009), and Woods (2009).

Strategic management accounting is addressed by Cadez and Guilding (2008), Carr et al. (2010), Jørgensen and Messner (2010), Naiker et al. (2008), Seal (2010), Skærbæk and Tryggestad (2010), and Tillmann and Goddard (2008).

Finally, sustainability and environmental management is addressed by Gray (2010) as well as Henri and Journeault (2010). These findings are presented in Table 1 and summarised in Table 2.

TABLE 1Classification of papers

	n	Papers	
Management control		·	
Budgeting	6	Brown et al. (2009), Frow et al. (2010), King et al. (2010), Libby and Lindsay (2010), Schatzberg and Stevens (2008), Sprinkle et al. (2008)	
Organisational control			
Corporate governance	3	Baxter and Chua (2008), Gulamhussen and Guerreiro (2009), Hughes (2009)	
International control	7	Busco et al. (2008), Chanegrih (2008), Hyvönen et al. (2008), Jansen et al. (2009), Li and Tang (2009), Masquefa (2008), Moilanen (2008)	
Interorganisational control 9		Boland et al. (2008), Caglio and Ditillo (2008), Cäker (2008), Dekker (2008), Free (2008), Gosman and Kohlbeck (2009), Langfield-Smith	
		(2008), Vosselman and van der Meer-Kooistra (2009), Vélez et al. (2008)	
Intraorganisational control	4	Giraud et al. (2008), Jørgensen and Messner (2009), Rowe et al. (2008), van der Meer-Kooistra and Scapens (2008)	
Transfer pricing	5	Chang et al. (2008), Cools et al. (2008), Cools and Slagmulder (2009), Fjell and Foros (2008), Rossing and Rohde (2010)	
Perf. measurement & evaluation			
Benchmarking	1	Deville (2009)	
Consequences	10	Chung et al. (2009), Church et al. (2008), Demski et al. (2008), Dossi and Patelli (2008), Hall (2008), Hansen (2010), Hartmann and Slapničar	
•		(2009), Mensah et al. (2009), Román (2009), Schueler and Krotter (2008)	
Incentive systems	6	Budde (2009), Dikolli et al. (2009), Homburg and Stebel (2009), Pfeiffer and Velthuis (2009), Upton (2009), Zamora (2008)	
Perf. measurement systems	16	Abernethy et al. (2010), Broadbent and Laughlin (2009), Burney et al. (2009), Cardinaels and van Veen-Dirks (2010), Davila et al. (2009),	
, , , , , , , , , , , , , , , , , , ,		Demski et al. (2009), Ferreira and Otley (2009), Kennedy and Widener (2008), Lillis and van Veen-Dirks (2008), Malmi and Brown (2008),	
		Mundy (2010), Sandelin (2008), van Veen-Dirks (2010), Wiersma (2008), Wiersma (2009), Wouters and Wilderom (2008)	
	67		
Cost accounting	4	D. L. (1 (2000) F. L. L. (2010) H. (1 L. L. (2010) W. H. L. (2011) (2010)	
Activity-Based Costing	4	Banker et al. (2008), Englund and Gerdin (2008), Hoozée and Bruggeman (2010), Kallunki and Silvola (2008)	
Interorganisational cost mgt.	4	Agndal and Nilsson (2009), Agndal and Nilsson (2010), Rothenberg (2009), Van den Abbeele et al. (2009)	
	8		
Intellectual resource management			
Accounting info. systems	6	Chapman and Kihn (2009), Cobb (2009), Eldenburg et al. (2010), Hall (2010), Lamminmaki (2008), Ozbilgin and Penno (2008)	
Knowledge management	3	Alcouffe et al. (2008), Berland and Chiapello (2009), van Helden et al. (2010)	
Management info. pres.	2	Cardinaels (2008), Mouritsen et al. (2009)	
Organisational learning	1	Batac and Carassus (2009)	
o o	12		
Other		V: 1 : (10 : (2000)	
Literature review/analysis	1	Lindquist and Smith (2009)	
Research methods	16	Ahrens (2008), Birnberg (2009), Coad and Herbert (2009), Gerdin and Greve (2008), Hopwood (2008), Johansson and Siverbo (2009), Kakkuri-	
		Knuuttila et al. (2008a), Kakkuri-Knuuttila et al. (2008b), Lukka (2010), Lukka and Modell (2010), Malmi (2010), Merchant (2010), Modell	
D: 1	2	(2009), Modell (2010), Vaivio and Sirén (2010), Vollmer (2009)	
Risk management	3	Mikes (2009), Wahlström (2009), Woods (2009)	
Strategic management acct.	7	Cadez and Guilding (2008), Carr et al. (2010), Jørgensen and Messner (2010), Naiker et al. (2008), Seal (2010), Skærbæk and Tryggestad (2010),	
C	2	Tillmann and Goddard (2008)	
Sust. & env. management	2	Gray (2010), Henri and Journeault (2010)	
	29		
	116		

TABLE 2				
Content summary				

	n	% of total	
Management control	·		
Budgeting	6	5.17%	(6/116)
Organisational control			
Corporate governance	3	2.59%	(3/116)
International control	7	6.03%	(7/116)
Interorganisational control	9	7.76%	(9/116)
Intraorganisational control	4	3.45%	(4/116)
Transfer pricing	5	4.31%	(5/116)
Perf. measurement & evaluation			
Benchmarking	1	0.86%	(1/116)
Consequences	10	8.62%	(10/116)
Incentive systems	6	5.17%	(6/116)
Perf. measurement systems	16	13.79%	(16/116)
	67	57.76% ²	(67/116)
Cost accounting			
Activity-Based Costing	4	3.45%	(4/116)
Interorganisational cost mgt.	4	3.45%	(4/116)
	8	6.90%	(8/116)
Intellectual resource management			
Accounting info. systems	6	5.17%	(6/116)
Knowledge management	3	2.59%	(3/116)
Management info. pres.	2	1.72%	(2/116)
Organisational learning	1	0.86%	(1/116)
g g	12	10.34%	(12/116)
Other			
Literature review/analysis	1	0.86%	(1/116)
Research methods	16	13.79%	(16/116)
Risk management	3	2.59%	(3/116)
Strategic management acct.	7	6.03%	(8/116)
Sust. & env. management	2	1.72%	(2/116)
C	29	25.00% ³	(29/116)
	116	100%	(116/116)

DISCUSSION AND ANALYSIS

The discussion and analysis is divided into two sections. In the first section, the findings above will be placed into the context of previous literature reviews in order to highlight several macro trends. In the second section, key themes emerging from the recent literature are analysed.

Analysis of macro trends

The purpose of this section is to give a brief summary of the broad trends in management accounting research over the last three decades. In order to do this, it is important to establish comparability between the findings of this paper and the findings of previous papers. The taxonomy used in this paper allows for a certain degree of comparability with previous content analyses. Two earlier studies are particularly noteworthy for the purposes of this comparison. First, Hesford et al.'s

² A 0.01% rounding error has been ignored in this representation.

³ A 0.01% rounding error has been ignored in this representation.

(2007) paper is valuable both for its breadth and its depth. Hesford et al. (2007) reviews management accounting papers published over a period of twenty years from 1981 to 2000 in ten major journals. The sheer volume and span of this paper makes it useful for purposes of comparison.

Second, Lindquist and Smith (2009) present an analysis of the first twenty years of *JMAR* (1989-2008). While this paper is limited by its scope and its primarily North American focus, its long-term perspective on a leading journal that deals exclusively with management accounting makes it an appropriate point of reference for comparison of findings.

These two papers combine to provide a comparative context for drawing attention to some long-term trends in the management accounting research. Highlighting macro trends over the last three decades is intended to enhance the depth of this paper by placing its insights into the broader context of management accounting research.

Table 3 compares the general topics in Hesford et al. (2007) and Lindquist and Smith (2009) with the main headings presented in Table 2 except that IRM has been combined with other in order to enhance comparability with previous studies. In order to properly interpret Table 3, it is important to remember that while Hesford et al. (2007) analyses articles up until 2000, Lindquist and Smith (2009) analyse articles up until 2008 and this study analyses articles from 2008 to 2010. Therefore it is important, when drawing time-based inferences, to recognise the spatial and longitudinal variances between the three studies portrayed.

TABLE 3
Comparison of article topic proportions in literature reviews

	Hesford et al	Lindquist & Smith	Harris &
		(JMAR)	Durden
Control	70.3%	52.6%	57.8%
Cost	19.3%	23.7%	6.9%
Other	10.4%	23.7%	$35.3\%^4$
•	100%	100%	100%

All three major headings in Table 3 reveal important trends in management accounting research.

Management control

It is notable that the topic of control still dominates management accounting research, though perhaps to a lesser degree than in past decades. Two of the three topics under management control (budgeting and organisational control) demonstrate notable trends.

Budgeting demonstrates a small and decreasing, but vibrant body of papers. While Lindquist and Smith (2009) found 20.4% of papers dealt with budgeting, our analysis finds only 5.2% of papers dealt with budgeting issues. Still, while some scholars seem to be composing a requiem for budgeting (Gurton, 1999; Wallander, 1999), Libby and Lindsay (2010), in a survey of North American firms, demonstrate that budgeting is far from dead and has rather proven resilient and adaptable in corporate practice. It is worth noting that while there are myriad voices addressing concerns about the way budgeting is often used, the voices calling for an end to budgeting per se are relatively few and generally fall outside the mainstream of academia. Despite some weaknesses in the research

⁴ This figure has been presented as an aggregate of the "intellectual resource management" and "other" classifications.

carried out by Libby and Lindsay (2010),⁵ their study seems to confirm what we know intuitively: budgeting is far too powerful and beneficial to be disposed of at this time. Instead, it will be adapted to the changing environment through ideas such as Frow et al.'s (2010) continuous budgeting. Perhaps it is best to understand the decreased publication on budgeting as an indication of research saturation in the area rather than as a decline in the relevance of budgeting in practice.

While organisational control demonstrates a significant collection of articles, there is one key trend to be highlighted. This trend is apparent in the bulk of papers addressing both international control and Interorganisational control. The significant increase in emphasis on these two topics seems to be closely related to the emerging macro theme of the multinational enterprise or internationalisation. This theme is directly or indirectly addressed under international control and transfer pricing, but also shows up under categories such as interorganisational control, Intraorganisational control, corporate governance, performance measurement, accounting information systems, and knowledge management. This emphasis on issues surrounding internationalisation reflects the major trends in practice over recent decades and demonstrates that—at least in this area—researchers have attempted to keep their work connected to the issues that are important in management accounting practice.

Cost accounting

As highlighted in Table 3, cost accounting seems to be receiving a lot less attention than previously. While Table 3 seems to suggest that *JMAR* has not seen this pattern of decrease in cost accounting papers, the underlying data tells a different story. The number shown in Table 3 (23.7%) is an aggregate of the first and second half of the period over which *JMAR* was analysed. The first period covered the years 1989 to 1998 while the second period encompassed the period from 1999 to 2008. In the first period, 29.2% of papers were classified as cost accounting papers while in the second period, only 16.3% were classified as cost accounting papers. This demonstrates that not only has *JMAR* seen a significant drop in publication of papers on cost accounting, but may also indicate that *JMAR* gives more attention to cost accounting issues than other management accounting journals in general. Future research could analyse the causes of this seeming propensity toward a higher emphasis on cost accounting and whether *JMAR*'s inclination toward quantitative research methods is in any way correlated with this trend.

Intellectual resource management

We have identified IRM as a substantial emerging category of management accounting research. Table 2 demonstrates that 10.34% of contemporary research is directed toward IRM issues. Not even cost accounting, one of the key areas of management accounting research traditionally, has received the research emphasis that IRM has received in recent years. This seems to indicate both a decreasing emphasis on some of the more traditional areas of management accounting research (primarily cost accounting) and an increasing emphasis on newer areas of management accounting research, specifically IRM. Though it is too soon to know for sure whether IRM research will continue to increase, it is reasonable to expect that it will. A combination of technological advances, improvements in technology utilisation, internationalisation, and increasingly complex and nuanced control systems provides a solid rationale for increasing future research on the management of intellectual resources.

Other

Table 3 suggests a steady and profound increase in the research published under classifications other than management control and cost accounting. It seems reasonable to infer that this reflects the gradually changing face of management accounting research over the last three decades as new areas such as strategic management accounting and sustainability and environmental management

⁵ For instance, the response rate from the United States portion of their survey was a mere 1.5% compared to the response rate of 13.6% in the Canadian portion.

vie for research resources. It also seems to reflect the growth in papers on research methods/methodologies as well as various areas of IRM.

Table 4 demonstrates the steady growth of strategic management accounting (SMA) from 1.6% of published research between 1981 and 2000⁶ to 6.0% of the research reviewed in this paper. While SMA neither started with a bang nor exploded to dominance, it has matured into a substantial area for management accounting research and has much to contribute to management accounting in the future. One key area in which SMA has much to offer is the emerging area of sustainability and environmental management (SEM) whose success arguably relies largely on its ability to influence the strategic outlook of firms to include a broader spectrum of stakeholders. SEM research can benefit from the insights of SMA in terms of integrating SEM-congruent strategic goals into the management systems of the organisation.

TABLE 4Growth in proportion of strategic management accounting research

	Hesford	Lindquist	Harris
	et al	& Smith	&
		(JMAR)	Durden
SMA	1.6%	4.3%	6.0%

General analysis

This section will address seven general themes that emerge from the literature which was reviewed. The themes addressed are performance measurement systems (PMS), trust, leadership, organisational justice, sustainability and environmental management, research methods, and the research/practice dichotomy.

First, PMS continues to occupy a sizeable slice of the total research in management accounting (see Table 2). It seems that the PMS is at the core of management accounting practice and research to date. It also seems reasonable to suggest that PMS will remain at the core of management accounting practice and research because internationalisation is presenting many new challenges. Internationalisation's influence on modifying corporate structure, increasing competition, changing strategies, and raising cross-cultural concerns is likely to open new areas of research in this area for some time to come.

Second, a theme that seems to dominate the reviewed literature is the concept of trust. While acknowledging that "the issue of defining trust remains largely unresolved," Vosselman and van der Meer-Kooistra (2009, p. 269) give what they consider to be a fundamental element of the concept of trust: "willingness to accept vulnerability." This core statement captures the general reality that parties trust each other when they believe the likelihood of the other party engaging in opportunistic behaviour is low. Over 34.5% of the papers reviewed made explicit reference to trust at a conceptual level. These references cluster around the organisational control classification and less so around PMSs and research methods/methodologies, but are otherwise scattered fairly evenly throughout the papers. This suggests a widespread trend toward recognition of the critical role of trust in management accounting generally and specifically in organisational control and PMSs. While Free (2008), Hartmann and Slapničar (2009), Langfield-Smith (2008), Vélez et al. (2008),

⁶ Within the ten journals included in the overview.

⁷ This number is calculated as 40/116.

and Vosselman and van der Meer-Kooistra (2009) each address trust directly and at some depth, there is still much research to be done in this area, both at conceptual and empirical levels.

Third, the popular leadership literature has increasingly distinguished between leadership and management in recent decades (e.g. Covey, 1989; Maxwell, 1998), yet few would argue that leadership is not an important component of effective management. Leadership has historically attracted only minimal attention in management accounting research; however, in recent years this has begun to change. The construct of leadership/leadership style was addressed in 12.9% of papers in the contemporary research considered in this study; however, only a handful addressed leadership in any depth. Still, this seems to be an area pregnant with benefits for the field of management accounting, especially considering that it is intimately tied to the also emerging theme of trust.

The fourth theme comes under the heading of responsibility accounting. The ideas of organisational justice (encompassing distributive, procedural, and interactional justice) and controllability in performance evaluation are addressed in 9.5% of the papers considered; however, only a few address the issue at any length. As Cools and Slagmulder (2009, p. 155) have noted, responsibility accounting has undergone very limited empirical research. Cools and Slagmulder (2009) cite only Merchant (1987) and Rowe et al. (2008) as exceptions. This review of the contemporary literature identifies several additional empirical studies that focus specifically on organisational justice and controllability. Burney et al. (2009) focuses on how employees *perceive* organisational justice, Hartmann and Slapničar (2009) consider how organisational justice affects trust, and Giraud et al. (2008) argues that in practice, at least with respect to external factors, managers understand that they will be held accountable for a number of factors over which they have very limited control. While these studies constitute a significant contribution to the empirical research on responsibility accounting, this is a field that warrants significant additional empirical research.

Fifth, only two papers classified as management accounting papers in this study addressed the issue of SEM. This finding is surprising because this is an area that has tended to dominate the social, political, and scientific public discussion for quite some time. The typical handling of the topic tends to fall under the category of 'religion'. We demonstrate this point with excerpts from one of the two papers considered for this review. Gray (2010) addresses the issue of sustainability with such theologically suggestive terms/phrases as "morally engaged," "ethical perspective," "planetary desecration," "moral outrage," "right," "spirituality," and "religion." He then quotes Gladwin et al. (1997) as saying that sustainability is "a religious problem." Finally, he overtly preaches Pantheism when he says "as humans, we embrace... our grounding in a physicality and the inextricable entwining with what we call 'Nature." While such overt preaching might be appropriate in a theological journal, should it be 'masked' as general academic research? The field of sustainability and environmental management is an important one in which much research needs to be done. It is crucial that research in this area be realistic and objective or the field will appropriately remain on the fringe.

The final two themes fall under the 'general' category of research. The first theme under research is comparative in nature. Of the three journals reviewed in this paper, AOS, MAR, and JMAR, the North American based JMAR demonstrates a noticeable reticence to transition toward publication of research grounded in more qualitative methods and methodologies. While it is not our intention to survey methodological approaches to management accounting research here or to argue for the exclusive use of qualitative research methods, the dominant use of quantitative research methods in

⁸ This number is calculated as 15/116.

⁹ This number is calculated as 11/116.

¹⁰ That "Nature" is capitalised is not theologically insignificant.

JMAR¹¹ is less then subtle and may be symptomatic of broader issues in US academia (cf. Merchant, 2010).

The second theme under the 'general' research category is expressed in calls to tie management accounting research more closely to practice. Among others (e.g. Seal, 2010), two notable names in management accounting research and AAA-AICPA¹² Lifetime Contribution Award recipients, Anthony Hopwood (2008) and Jacob Birnberg (2009), have, in the published versions of their acceptance talks, expressed serious concerns about the growing distance between management accounting research and management accounting practice. Hopwood (2008) illustrates his comments by alluding to the medical field where researchers tend to simultaneously carry on at least a degree of practice. Hopwood (2008) suggests that such situations allow for the speedy transmission of problems from practice to research and of solutions from research to practice.

SUMMARY AND CONCLUSION

The aim of this paper was to provide a review of some of the recent management accounting literature. In this regard we reviewed 116 recent articles on management accounting taken from three leading journals. First, the research taxonomy was crafted through an iterative process of development and refinement. Then the papers were organised within this taxonomical structure. Next, the findings of the review were analysed both in the context of macro trends and then more generally.

In the analysis of macro trends, five key research trends emerged. The decreasing emphasis on budgeting research was addressed while a significant increase in research surrounding the concept of internationalisation was reported. The decreasing emphasis on cost accounting research was then pointed out while IRM was highlighted as a major emerging area for research. Finally, a slow but steady pattern of growth was noted in SMA research.

Next, the general analysis revealed some key themes. First, several justifications were given for the continued relevance of research on PMSs. Then, the theme of trust was briefly outlined as a major emerging theme and an area ripe for additional research. Next, the concept of leadership was addressed as a significant theme in the literature, followed by the general theme of organisational justice. SEM was then addressed as an area in which more objective, disciplined research is needed. *JMAR's* hesitance to use qualitative research methods was then noted before the analysis was wrapped up with several thoughts on the current drive to tie management accounting research more closely to practice.

In summary, this review and analysis suggests a field of research that is slowly evolving through a process of self criticism and cooperative research. A slow shift is occurring in that less attention is being given to the more traditional areas of management accounting research such as management control and cost accounting while new areas such as IRM, SEM, and SMA are emerging as hotspots for current and future research. Finally, key emerging themes such as internationalisation, trust, organisational justice, and leadership are being examined from a range of angles and in a variety of contexts.

There are several limitations to the current paper. First, it has limited scope. This study covers only three journals over a period of three years. Future research could extend this study to review a longer period of time and a broader range of journals. Second, while classification was carried out through a painstaking process, there was much subjectivity involved. Accordingly it is impossible to assure compatibility with previous classifications. As a result comparisons between this and previous reviews and trend analysis needs to be interpreted with caution.

¹¹ Of the papers reviewed from *JMAR*, 71.4% used quantitative research methods.

¹² American Accounting Association (AAA) and American Institute of Certified Practicing Accountants (AICPA).

REFERENCES

- 1) Abernethy, M. A., Bouwens, J., & van Lent, L. (2010). "Leadership and Control System Design." *Management Accounting Research*, 21(1), 2-16.
- 2) Agndal, H. & Nilsson, U. (2009). "Interorganizational cost management in the exchange process." *Management Accounting Research*, 20(2), 85-101.
- 3) Agndal, H. & Nilsson, U. (2010). "Different open book accounting practices for different purchasing strategies." *Management Accounting Research*, 21(3), 147-166.
- 4) Ahrens, T. (2008). "Overcoming the subjective-objective divide in interpretive management accounting research." *Accounting, Organizations and Society. 33*(2-3), 292-297.
- 5) Alcouffe, S., Berland, N., & Levant, Y. (2008). "Actor-networks and the diffusion of management accounting innovations: A comparative study." *Management Accounting Research*, 19(1), 1-17.
- 6) Banker, R. D., Bardhan, I. R., & Chen, T. (2008). "The role of manufacturing practices in mediating the impact of activity-based costing on plant performance." *Accounting, Organizations and Society.* 33(1), 1-19.
- 7) Batac, J. & Carassus, D. (2009). "Interactions between control and organizational learning in the case of a municipality: A comparative study with Kloot (1997)." *Management Accounting Research*, 20(2), 102-116.
- 8) Baxter, J. & Chua, W. F. (2008). "Be(com)ing the chief financial officer of an organisation: Experimenting with Bourdieu's practice theory." *Management Accounting Research*, 19(3), 212-230.
- 9) Berland, N. & Chiapello, E. (2009). "Criticisms of capitalism, budgeting and the double enrolment: Budgetary control rhetoric and social reform in France in the 1930s and 1950s." *Accounting, Organizations and Society.* 34(1), 28-57.
- 10) Berry, A. J., Coad, A. F., Harris, E. P., Otley, D. T., & Stringer, C. (2009). "Emerging themes in management control a review of recent literature." *British Accounting Review*, 41, 2-20.
- 11) Birnberg, J. G. (2009). "The Case for Post-Modern Management Accounting: Thinking Outside the Box." *Journal of Management Accounting Research*. Volume 21, 3-18.
- 12) Boland Jr., R. J., Sharma, A. K., & Afonso, P. S. (2008). "Designing management control in hybrid organizations: The role of path creation and morphogenesis." *Accounting, Organizations and Society*. *33*(7-8), 899-914.
- 13) Broadbent, J. & Laughlin, R. (2009). "Performance management systems: A conceptual model." *Management Accounting Research*, 20(4), 283-295.
- 14) Brown, J. L., Evans III, J. H., & Moser, D. V. (2009). "Agency Theory and Participative Budgeting Experiments." *Journal of Management Accounting Research*. Volume 21, 317-345.

- 15) Budde, J. (2009). "Variance analysis and linear contracts in agencies with distorted performance measures." *Management Accounting Research*, 20(3), 166-176.
- 16) Burney, L. L., Henie, C. A., & Widener, S. K. (2009). "A path model examining the relations among strategic performance measurement system characteristics, organizational justice, and extra- and in-role performance." *Accounting, Organizations and Society.* 34(3-4), 305-321.
- 17) Busco, C., Giovannoni, E., & Scapens, R. W. (2008). "Managing the tensions in integrating global organisations: The role of performance management systems." *Management Accounting Research*, 19(2), 103-125.
- 18) Cadez, S. & Guilding, C. (2008). "An exploratory investigation of an integrated contingency model of strategic management accounting." *Accounting, Organizations and Society. 33*(7-8), 836-863.
- 19) Caglio, A. & Ditillo, A. (2008). "A review and discussion of management control in interfirm relationships: Achievements and future directions." *Accounting, Organizations and Society*. *33*(7-8), 865-898.
- 20) Cäker, M. (2008). "Intertwined coodordination mechanisms in interorganizational relationships with dominated suppliers." *Management Accounting Research*, 19(3), 231-251.
- 21) Cardinaels, E. & van Veen-Dirks, P. M. G. (2010). "Financial versus non-financial information: The impact of information organization and presentation in a Balanced Scorecard." *Accounting, Organizations and Society*. *35*(6), 565-578.
- 22) Cardinaels, E. (2008). "The interplay between cost accounting knowledge and presentation formats in cost-based decision-making." *Accounting, Organizations and Society.* 33(6), 582-602.
- 23) Carr, C., Kolehmainen, K., & Mitchell, F. (2010). "Strategic investment decision making practices: A contextual approach." *Management Accounting Research*, 21(3), 167-184.
- 24) Chanegrih, T. (2008). "Applying a typology of management accounting change: A research note." *Management Accounting Research*, 19(3), 278-285.
- 25) Chang, L., Cheng, M., & Trotman, K. T. (2008). "The effect of framing and negotiation partner's objective on judgments about negotiated transfer prices." *Accounting, Organizations and Society*. 33(7-8), 704-717.
- 26) Chapman, C. S. & Kihn, L. (2009). "Information system integration, enabling control and performance." *Accounting, Organizations and Society*. 34(2), 151-169.
- 27) Chung, T. K. J., Harrison, G. L., & Reeve, R. C. (2009). "Interdependencies in Organization Design: A Test in Universities." *Journal of Management Accounting Research*. Volume 21, 55-73.
- 28) Church, B. K., Libby, T., & Zhang, P. (2008). "Contracting Frame and Individual Behavior: Experimental Evidence." *Journal of Management Accounting Research*. Volume 20, 153-168.

- 29) Coad, A. F. & Herbert, I. P. (2009). "Back to the future: New potential for structuration theory in management accounting research?" *Management Accounting Research*, 20(3), 177-192.
- 30) Cobb, B. R. (2009). "Influence Diagrams for Capacity Planning and Pricing under Uncertainty." *Journal of Management Accounting Research*. Volume 21, 75-97.
- 31) Cools, M. & Slagmulder, R. (2009). "Tax-Compliant Transfer Pricing and Responsibility Accounting." *Journal of Management Accounting Research*. Volume 21, 151-178.
- 32) Cools, M., Emmanuel, C., & Jorissen, A. (2008). "Management control in the transfer pricing tax compliant multinational enterprise." *Accounting, Organizations and Society.* 33(6), 603-628.
- 33) Covey, S. R. (1989). *The Seven Habits of Highly Effective People*. New York: Simon & Schuster.
- Davila, A., Foster, G., & Li, M. (2009). "Reasons for management control systems adoption: Insights from product development systems choice by early-stage entrepreneurial companies." *Accounting, Organizations and Society.* 34(3-4), 322-347.
- Dekker, H. C. (2008). "Partner selection and governance design in interfirm relationships." *Accounting, Organizations and Society*. *33*(7-8), 915-941.
- 36) Demski, J. S., Fellingham, J. C., & Lin, H. H. (2009). "Tension Relevance." *Journal of Management Accounting Research*. Volume 21, 241-248.
- 37) Demski, J. S., Fellingham, J. C., Lin, H. H., & Schroeder, D. A. (2008). "Interaction between Productivity and Measurement." *Journal of Management Accounting Research*. Volume 20, 169-190.
- 38) Deville, A. (2009). "Branch banking network assessment using DEA: A benchmarking analysis—A note." *Management Accounting Research*, 20(4), 252-261.
- 39) Dikolli, S. S., Hofmann, C., & Kulp, S. L. (2009). "Interrelated Performance Measures, Interactive Effort, and Incentive Weights." *Journal of Management Accounting Research*. Volume 21, 125-149.
- 40) Dossi, A. & Patelli, L. (2008). "The decision-influencing use of performance measurement systems in relationships between headquarters and subsidiaries." *Management Accounting Research*, 19(2), 126-148.
- 41) Eldenburg, L., Soderstrom, N., Willis, V., & Wu, A. (2010). "Behavioural changes following the collaborative development of an accounting information system." *Accounting, Organizations and Society*. 35(2), 222-237.
- 42) Englund, H. & Gerdin, J. (2008). "Transferring knowledge across sub-genres of the ABC implementation literature." *Management Accounting Research*, 19(2), 149-162.
- 43) Ferreira, A. & Otley, D. (2009). "The design and use of performance management systems: An extended framework for analysis." *Management Accounting Research*, 20(4), 263-282.

- 44) Fjell, K. & Foros, Ø. (2008). "Access regulation and strategic transfer pricing." *Management Accounting Research*, 19(1), 18-31.
- 45) Free, C. (2008). "Walking the talk? Supply chain accounting and trust among UK supermarkets and suppliers." *Accounting, Organizations and Society.* 33(6), 629-662.
- 46) Frow, N., Marginson, D., & Ogden, S. (2010). "Continuous' budgeting: Reconciling budget flexibility with budgetary control." *Accounting, Organizations and Society.* 35(4), 444-461.
- 47) Gerdin, J. & Greve, J. (2008). "The appropriateness of statistical methods for testing contingency hypotheses in management accounting research." *Accounting, Organizations and Society*. 33(7-8), 995-1009.
- 48) Giraud, F., Langevin, P., & Mendoza, C. (2008). "Justice as a rationale for the controllability principle: A study of managers' opinions." *Management Accounting Research*, 19(1), 32-44.
- 49) Gladwin, N. T., Newburry, W. E., & Reiskin, E. D. (1997). "Why is the Northern elite mind biased against community, the environment and a sustainable future?" In Bazerman, M. H., Messick, D., Tenbrunsel, A., & Wade-Benzoni, K. A. (eds.). Environment, ethics and behaviour: The psychology of environmental valuation and degradation. San Francisco: New Lexington, pp. 234-274.
- 50) Gosman, M. L. & Kohlbeck, M. J. (2009). "Effects of the Existence and Identity of Major Customers on Supplier Profitability: Is Wal-Mart Different?" *Journal of Management Accounting Research*. Volume 21, 179-201.
- 51) Gray, R. (2010). "Is accounting for sustainability actually accounting for sustainability... and how would we know? An exploration of narratives of organisations and the planet." *Accounting, Organizations and Society.* 35(1), 47-62.
- 52) Gulamhussen, M. A. & Guerreiro, L. (2009). "The influence of foreign equity and board membership on corporate strategy and internal cost management in Portugese banks." *Management Accounting Research*, 20(1), 6-17.
- 53) Gurton, A. (1999). "Bye-bye budget." Accountancy International, 123(1267), 60.
- 54) Hall, M. (2008). "The effect of comprehensive performance measurement systems on role clarity, psychological empowerment and managerial performance." *Accounting, Organizations and Society.* 33(2-3), 141-163.
- 55) Hall, M. (2010). "Accounting information and managerial work." *Accounting, Organizations and Society*. 35(3), 301-315.
- 56) Hansen, A. (2010). "Nonfinancial performance measures, externalities and target setting: A comparative case study of resolutions through planning." *Management Accounting Research*, 21(1), 17-39.
- 57) Hartmann, F. & Slapničar, S. (2009). "How formal performance evaluation affects trust between superior and subordinate managers." *Accounting, Organizations and Society.* 34(6-7), 722-737.

- Henri, J. & Journeault, M. (2010). "Eco-control: The influence of management control systems on environmental and economic performance." *Accounting, Organizations and Society*. 35(1), 63-80.
- 59) Hesford, J. W., Lee, S., Van der Stede, W. A., & Young, S. M. (2007). In *Handbook of Management Accounting Research, Volume 1*. Ed. by Chapman, C. S., Hopwood, A. G., & Shields, M. D., pp. 3-26. Oxford: Elsevier.
- 60) Homburg, C. & Stebel, P. (2009). "Determinants of contract terms for professional services." *Management Accounting Research*, 20(2), 129-145.
- 61) Hoozée, S. & Bruggeman, W. (2010). "Identifying operational improvements during the design process of a time-driven ABC system: The role of collective worker participation and leadership style." *Management Accounting Research*, 21(3), 185-198.
- 62) Hopwood, A. G. (2008). "Management Accounting Research in a Changing World." *Journal of Management Accounting Research*. Volume 20, 3-13.
- 63) Hughes, J. P. (2009). "Corporate value, ultimate control and law protection for investors in Western Europe." *Management Accounting Research*, 20(1), 41-52.
- 64) Hyvönen, T., Järvinen, J, & Pellinen, J. (2008). "A virtual integration—The management control system in a multinational enterprise." *Management Accounting Research*, 19(1), 45-61.
- 65) Jansen, E. P., Merchant, K. A., & Van der Stede, W. A. (2009). "National differences in incentive compensation practices: The differing roles of financial performance measurement in the United States and the Netherlands." *Accounting, Organizations and Society.* 34(1), 58-84.
- 66) Johansson, T. & Siverbo, S. (2009). "Why is research on management accounting change not explicitly evolutionary? Taking the next step in the conceptualisation of management accounting change." *Management Accounting Research*, 20(2), 146-162.
- 67) Jørgensen, B. & Messner, M. (2009). "Management Control in New Product Development: The Dynamics of Managing Flexibility and Efficiency." *Journal of Management Accounting Research*. Volume 21, 99-124.
- 68) Jørgensen, B. & Messner, M. (2010). "Accounting and strategising: A case study from new product development." *Accounting, Organizations and Society*. *35*(2), 184-204.
- 69) Kakkuri-Knuuttila, M., Lukka, K., & Kuorikoski, J. (2008). "No premature closures of debates, please: A response to Ahrens." *Accounting, Organizations and Society.* 33(2-3), 298-301.
- 70) Kakkuri-Knuuttila, M., Lukka, K., & Kuorikoski, J. (2008). "Straddling between paradigms: A naturalistic philosophical case study on interpretive research in management accounting." *Accounting, Organizations and Society.* 33(2-3), 267-291.
- 71) Kallunki, J. & Silvola, H. (2008). "The effect of organizational life cycle stage on the use of activity-based costing." *Management Accounting Research*, 19(1), 62-79.

- 72) Kennedy, F. A. & Widener, S. K. (2008). "A control framework: Insights from evidence on lean accounting." *Management Accounting Research*, 19(4), 301-323.
- 73) King, R., Clarkson, P. M., & Wallace, S. (2010). "Budgeting practices and performance in small healthcare businesses." *Management Accounting Research*, 21(1), 40-55.
- 74) Lamminmaki, D. (2008). "Accounting and the management of outsourcing: An empirical study in the hotel industry." *Management Accounting Research*, 19(2), 163-181.
- 75) Langfield-Smith, K. (2008). "The relations between transactional characteristics, trust and risk in the start-up phase of a collaborative alliance." *Management Accounting Research*, 19(4), 344-364.
- 76) Li, P. & Tang, G. (2009). "Performance measurement design within its organizational context—Evidence from China." *Management Accounting Research*, 20(3), 193-207.
- 77) Libby, T. & Lindsay, R. M. (2010). "Beyond budgeting or budgeting reconsidered? A survey of North-American budgeting practice." *Management Accounting Research*, 21(1), 56-75.
- 78) Lillis, A. M. & van Veen-Dirks, P. M. G. (2008). "Performance Measurement System Design in Joint Strategy Settings." *Journal of Management Accounting Research*. Volume 20, 25-57.
- 79) Lindquist, T. M. & Smith, G. (2009). "Journal of Management Accounting Research: Content and Citation Analysis of the First 20 Years." Journal of Management Accounting Research. Volume 21, 249-292.
- 80) Lukka, K. & Modell, S. (2010). "Validation in interpretive management accounting research." *Accounting, Organizations and Society. 35*(4), 462-477.
- 81) Lukka, K. (2010). "The roles and effects of paradigms in accounting research." *Management Accounting Research*, 21(2), 110-115.
- 82) Malmi, T. & Brown, D. A. (2008). "Management control systems as a package—Opportunities, challenges and research directions." *Management Accounting Research*, 19(4), 287-300.
- 83) Malmi, T. (2010). "Reflections on paradigms in action in accounting research." *Management Accounting Research*, 21(2), 121-123.
- 84) Masquefa, B. (2008). "Top management adoption of a locally driven performance measurement and evaluation system: A social network perspective." *Management Accounting Research*, 19(2), 182-207.
- 85) Maxwell, J. (1998). 21 Irrefutable Laws of Leadership. Nashville: Thomas Nelson.
- 86) Mensah, Y. M., Schoderbek, M. P., & Werner, R. H. (2009). "A Methodology for Evaluating the Cost-Effectiveness of Alternative Management Tools in Public-Sector Institutions: An Application to Public Education." *Journal of Management Accounting Research*. Volume 21, 203-239.

- 87) Merchant, K. A. (1987). "How and why firms disregard the controllability principle." In *Accounting and Management: Field Study Perspectives*, Bruns, W. & Kaplan, R. (eds). Boston: Harvard Business School Press, pp. 316–338.
- 88) Merchant, K. A. (2010). "Paradigms in accounting research: A view from North America." *Management Accounting Research*, 21(2), 116-120.
- 89) Mikes, A. (2009). "Risk management and calculative cultures." *Management Accounting Research*, 20(1), 18-40.
- 90) Modell, S. (2009). "In defence of triangulation: A critical realist approach to mixed method research in management accounting." *Management Accounting Research*, 20(3), 208-221.
- 91) Modell, S. (2010). "Bridging the paradigm divide in management accounting research: The role of mixed methods approaches." *Management Accounting Research*, 21(2), 124-129.
- 92) Moilanen, S. (2008). "The role of accounting and an intermediate subsidiary in the management control system." *Management Accounting Research*, 19(3), 252-269.
- 93) Mouritsen, J., Hansen, A., & Hansen, C. Ø. (2009). "Short and long translations: Management accounting calculations and innovation management." *Accounting, Organizations and Society*. 34(6-7), 738-754.
- 94) Mundy, J. (2010). "Creating dynamic tensions through a balanced use of management control systems." *Accounting, Organizations and Society*. *35*(5), 499-523.
- 95) Naiker, V., Navissi, F., & Sridharan, V. G. (2008). "The Agency Cost Effects of Unionization on Firm Value." *Journal of Management Accounting Research*. Volume 20, 133-152.
- 96) Ozbilgin, M. & Penno, M. (2008). "The Assignment of Decision Rights in Formal Information Systems." *Journal of Management Accounting Research*. Volume 20, 83-105.
- 97) Pfeiffer, T. & Velthuis, L. (2009). "Incentive System Design Based on Accrual Accounting: A Summary and Analysis." *Journal of Management Accounting Research*. Volume 21, 19-53.
- 98) Román, F. J. (2009). "An analysis of changes to a team-based incentive plan and its effects on productivity, product quality, and absenteeism." *Accounting, Organizations and Society*. 34(5), 589-618.
- 99) Rossing, C. P., & Rohde, C. (2010). "Overhead cost allocation changes in a transfer pricing tax compliant multinational enterprise." *Management Accounting Research*, 21(3), 199-216.
- 100) Rothenberg, N. R. (2009). "The interaction among disclosures, competition, and an internal control problem." *Management Accounting Research*, 20(4), 225-238.
- 101) Rowe, C., Birnberg, J. G., & Shields, M. D. (2008). "Effects of organizational process change on responsibility accounting and managers' revelation of private knowledge." *Accounting, Organizations and Society.* 33(2-3), 164-198.
- 102) Sandelin, M. (2008). "Operation of management control practices as a package—A case study on control system variety in a growth firm context." *Management Accounting Research*, 19(4), 324-343.

- 103) Schatzberg, J. W. & Stevens, D. E. (2008). "Public and Private Forms of Opportunism within the Organization: A Joint Examination of Budget and Effort Behavior." *Journal of Management Accounting Research*. Volume 20, 59-81.
- 104) Schueler, A. & Krotter, S. (2008). "The link between residual income and value created for levered firms: A note." *Management Accounting Research*, 19(3), 270-277.
- 105) Seal, W. (2010). "Managerial discourse and the link between theory and practice: From ROI to value based management." *Management Accounting Research*, 21(2), 95-109.
- 106) Skærbæk, P. & Tryggestad, K. (2010). "The role of accounting devices in performing corporate strategy." *Accounting, Organizations and Society.* 35(1), 108-124.
- 107) Sprinkle, G. B., Williamson, M. G., & Upton, D. R. (2008). "The effort and risk-taking effects of budget-based contracts." *Accounting, Organizations and Society.* 33(4-5), 436-452.
- 108) Tillmann, K. & Goddard, A. (2008). "Strategic management accounting and sense-making in a multinational company." *Management Accounting Research*, 19(1), 80-102.
- 109) Upton, D. R. (2009). "Implications of Social Value Orientation and Budget Levels on Group Performance Variance." *Journal of Management Accounting Research*. Volume 21, 293-316.
- 110) Vaivio, J. & Sirén, A. (2010). "Insights into method triangulation and "paradigms" in interpretive management accounting research." *Management Accounting Research*, 21(2), 130-141.
- 111) Van den Abbeele, A., Roodhooft, F., & Warlop, L. (2009). "The effect of cost information on buyer-supplier negotiations in different power settings." *Accounting, Organizations and Society*. 34(2), 245-266.
- 112) van der Meer-Kooistra, J. & Scapens, R. W. (2008). "The governance of lateral relations between and within organisations." *Management Accounting Research*, 19(4), 365-384.
- 113) van Helden, G. J., Aardema, H, ter Bogt, H. J., & Groot, T. L. C. M. (2010). "Knowledge creation for practice in public sector management accounting by consultants and academics: Preliminary findings and directions for future research." *Management Accounting Research*, 21(2), 83-94.
- 114) Van Veen-Dirks, P. (2010). "Different uses of performance measures: The evaluation versus reward of production managers." *Accounting, Organizations and Society.* 35(2), 141-164.
- 115) Vélez, M. L., Sánchez, J. M., & Álvarez-Dardet, C. (2008). "Management control systems as inter-organizational trust builders in evolving relationships: Evidence from a longitudinal case study." *Accounting, Organizations and Society.* 33(7-8), 968-994.
- 116) Vollmer, H. (2009). "Management accounting as normal social science." *Accounting, Organizations and Society.* 34(1), 141-150.
- 117) Vosselman, E., & van der Meer-Kooistra, J. (2009). "Accounting for control and trust building in interfirm transactional relationships." *Accounting, Organizations and Society.* 34(2), 267-283.

- 118) Wahlström, G. (2009). "Risk management versus operational action: Basel II in a Swedish context." *Management Accounting Research*, 20(1), 53-68.
- 119) Wallander, J. (1999). "Budgeting—an unnecessary evil." *Scandinavian Journal of Management*. Volume 15, 405-421.
- 120) Wiersma, E. (2008). "An exploratory study of relative and incremental information content of two non-financial performance measures: Field study evidence on absence frequency and on-time delivery." *Accounting, Organizations and Society.* 33(2-3), 249-265.
- 121) Wiersma, E. (2009). "For which purposes do managers use Balanced Scorecards? An empirical study." *Management Accounting Research*, 20(4), 239-251.
- 122) Woods, M. (2009). "A contingency theory perspective on the risk management control system within Birmingham City Council." *Management Accounting Research*, 20(1), 69-81.
- 123) Wouters, M. & Wilderom, C. (2008). "Developing performance-measurement systems as enabling formalization: A longitudinal field study of a logistics department." *Accounting, Organizations and Society.* 33(4-5), 488-516.
- 124) Zamora, V. L. (2008). "Characteristics of Firms Responding to Underwater Employee Stock Options: Evidence from Traditional Repricings, 6&1 Exchanges, and Makeup Grants." *Journal of Management Accounting Research*. Volume 20, 107-132.